

The Kelpies official merchandise overview for Saint Andrews

There are five companies that supply The Kelpies official merchandise; Star Editions, Customworks, Southfield, Burns Crystal and Andy Scott Merchandise Ltd. In addition we are collaborating with Walkers Shortbread who are launching a special carton featuring a colour photograph of the sculptures in June. Orders can be placed with each of the companies directly.

All of the collections feature the following four elements; photographs of the sculptures, our logo, Kid's Sketch, created by Andy and Andy's drawing "What Lies Beneath", the latter is very popular as it depicts what The Kelpies could look like below the water level.

Star Editions (made in England) - contact is rep. Steve Powell, steve@sjpcardsandgifts.co.uk have a wide collection of The Kelpies products. Their bestsellers are art prints, magnets, key rings, postcard pack which contains six postcards, earthenware mugs and t shirts. All sell well.

Customworks (made in Scotland) - contact is Suzie Brewster, suzie@customworks.co.uk have great quality, value and low minimum order quantities. Their bestsellers feature Andy's drawing "What Lies Beneath"; bone china mug, magnets, coasters and placemats, and button badges. They also have a photographic range which sells very well which consists of A6 hardback books, badges, jigsaw puzzles and postcards and our logo lapel pin which sells exceptionally well.

Southfield (made in Scotland) - contact is Lauren, lauren@southfield.nu bestsellers are the premium tote bag - the cost price has just been reduced, from £4.54 to £2.09 as they are bought in huge quantities and were able to get volume discount and the quality is great. I'd definitely have this on my buying list. Also baby bibs, notepads, jotters, tea towels - both photographic and Andy's drawing "What Lies Beneath", which sells phenomenally well and again the unit price has been reduced due to the volume sales of this item.

Burns Crystal / Glencairn (made in Scotland) - contact is Derek Robertson Derek@burnscystal.co.uk the traditional shaped whisky glass sells very well and the small square tot glass both have our round logo on them. I've seen in the golf museum and Taste of Scotland that they both stock products from this supplier and would be easy enough for them to add The Kelpies official merchandise to their existing order.

Andy Scott Merchandise (made in Scotland) - Kerry Henderson, kerry@scottsculptures.co.uk our bestsellers are the photo pen, cherry veneer and slate etched coasters, cherry veneer keyring, apron, hat, plywood postcard, hanging decoration (silver and plywood sell best), A6 sketch book with the silver kids sketch, quartet colour pencil, mini pencil set in tube with sharpener and hat.

Our just launched confectionery range has been really well received and we have a new leather goods range in the pipeline. There are special scale models of Andy's original sculptures of The Kelpies heads, made in the UK from resin and finished in a nickel colour, these will be available to buy in July.